

## Targeting:

FEMALE SKEWED 18 to 35 PLUS AUDIENCE.

COASTLIVE.COM.AU


## Targeting:

FEMALE SKEWED 25 to 39 PLUS AUDIENCE.

## JUST THE

## FACTS: 2021

## AND INTRODUCING:

 KIX COUNTRY SWTargeting on DAB+ only:
18 to 55+ MALE \& FEMALE AUDIENCE



95\% weekly
reach of radio!
$\underbrace{164}_{\text {Hours }}$
average weekly listening!

2 $85 \%$ listen to radio in the car!

AND 41\% of consumers are more likely to make a purchase after hearing a radio commercial. 曲

## 3 DIFFERENT BRANDS...

3 DIFFERENT \& ENGAGED AUDIENCES... AND... MORE POTENTIAL CUSTOMERS...


WHERE: Situated between Perth and Bunbury, the Peel Region attracts many visitors with the lure of warm summers and mild winters on the 'Holiday Coast'.

GROWTH: In comparison to the 2011 census, the population within the radio licence area of Mandurah has increased by $15.99 \%$ to 119,707 . The birthplace for $72 \%$ of the population was Oceania including Australian, New Zealander, Indigenous and Islander persons.

EDUCATION: 23,289 people (19\%) were attending an educational institution in 2016, with $46 \%$ of these in primary, $34 \%$ attending a secondary educational institution, $12 \%$ attending university or another institution and $8 \%$ attending TAFE. Of the 43,078 people ( $36 \%$ ) who already have a tertiary qualification, $23 \%$ have a degree and $77 \%$ have a certificate, diploma or another tertiary qualification.

LIVING: Of the total dwellings $(43,400)$ in Mandurah, $31 \%$ are owned outright and $\mathbf{4 0 \%}$ are mortgaged. Private rental properties represent $23 \%$ of total dwellings. $\mathbf{2 2 \%}$ of the total households in Mandurah have a household income range between \$21,000-\$41,999pa, 21\% between \$42,000-\$77,999pa, and, 10\% between \$78,000-\$103,999pa.

## AND... our SURVEY RESULTS are FANTASTIC!

Source: Mandurah Survey 1 2019- Xtra insights research
Station Listened to Most (\%), Monday to Sunday

|  | $10+$ |  |  | 10-17 |  |  | 18-24 |  |  | 25-39 |  |  | 40-54 |  |  | 55-64 |  |  | $65+$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | This | Last | +/- | This | Last | +/- | This | Last | +/- | This | Last | +/- | This | Last | +/- | This | Last | +/- | This | Last | +/- |
| 97.3 COAST FM | 21.5 | 34.0 | -12.5 | 28.4 | 50.0 | -21.6 | 38.6 | 53.0 | -14.4 | 30.9 | 45.7 | -14.8 | 24.3 | 43.6 | -19.3 | 13.9 | 27.0 | -13.1 | 3.4 | 6.6 | -3.2 |
| 91.7 THE WAVE | 21.0 | 5.5 | 15.5 | 23.1 | 0.0 | 23.1 | 17.4 | 0.0 | 17.4 | 17.3 | 1.2 | 16.1 | 29.2 | 4.1 | 25.1 | 29.6 | 10.4 | 19.2 | 10.9 | 11.7 | -0.8 |
| HIT 92.9 | 7.1 | 5.1 | 2.0 | 15.8 | 12.5 | 3.3 | 14.7 | 12.1 | 2.6 | 11.7 | 9.2 | 2.5 | 4.9 | 3.5 | 1.4 | 1.9 | 0.9 | 1.0 | 0.6 | 0.0 | 0.6 |
| MIX 94.5 | 4.2 | 6.4 | -2.2 | 2.1 | 2.5 | -0.4 | 1.3 | 0.0 | 1.3 | 3.1 | 6.4 | -3.3 | 5.9 | 8.2 | -2.3 | 11.1 | 12.2 | -1.1 | 1.7 | 5.1 | -3.4 |
| NOVA 93.7 | 6.3 | 5.4 | 0.9 | 13.7 | 13.7 | 0.0 | 12.0 | 4.5 | 7.5 | 10.5 | 8.7 | 1.8 | 4.3 | 7.7 | -3.4 | 1.9 | 0.9 | 1.0 | 0.6 | 0.0 | 0.6 |
| 96FM | 3.2 | 5.7 | -2.5 | 2.1 | 5.0 | -2.9 | 0.0 | 3.0 | -3.0 | 1.2 | 7.5 | -6.3 | 7.0 | 10.6 | -3.6 | 6.5 | 7.8 | -1.3 | 1.1 | 0.0 | 1.1 |
| 6PR | 2.7 | 3.9 | -1.2 | 10.0 | 0.0 | 0.0 | 0.0 | 1.5 | -1.5 | 0.6 | 0.6 | 0.0 | 2.2 | 1.8 | 0.4 | 6.5 | 5.2 | 1.3 | 5.7 | 10.2 | -4.5 |
| 6 iX | 1.3 | 1.0 | 0.3 | 2.1 | 0.0 | 2.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 2.2 | 0.0 | 2.2 | 0.0 | 1.7 | -1.7 | 2.3 | 3.1 | -0.8 |

Please note: Last Manduroh sumey canducted March 2017.91.7 THE WAVE an oir from I October 2018. Previously known as 11166 MMM.
Session Listened to Most (\%)

|  | Breakfast <br> Mon-Fri 5.30am-9.00am |  |  | MorningMon-Fri 9.00am-12.00pm |  |  | Afternoon <br> Mon-Fri 12.00pm-4.00pm |  |  | Drive <br> Mon-Fri 4.00pm-7.00pm |  |  | EveningMon-Fri 7.00pm-12.00mn |  |  | $\begin{gathered} \text { Weekend } \\ \text { Sat-Sun 5.30am-12.00mn } \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | This | Last | +/- | This | Last | +/- | This | Last | +/- | This | Last | +/- | This | Last | +/- | This | Last | +/- |
| 97.3 COAST FM | 21.7 | 32.8 | -11.1 | 20.6 | 34.0 | -13.4 | 22.9 | 37.0 | -14.1 | 25.4 | 36.2 | -10.8 | 19.1 | 16.2 | 2.9 | 18.1 | 30.0 | -11.9 |
| 91.7 THE WAVE | 19.9 | 6.7 | 13.2 | 23.3 | 6.1 | 17.2 | 23.1 | 5.9 | 17.2 | 23.6 | 4.8 | 18.8 | 21.3 | 4.8 | 16.5 | 21.0 | 5.7 | 15.3 |
| HIT 92.9 | 8.1 | 5.2 | 2.9 | 3.7 | 2.3 | 1.4 | 6.9 | 3.7 | 3.2 | 6.8 | 6.8 | 0.0 | 4.3 | 3.8 | 0.5 | 6.7 | 5.3 | 1.4 |
| MIX 94.5 | 3.8 | 6.7 | -2.9 | 4.2 | 5.7 | -1.5 | 4.4 | 5.9 | -1.5 | 3.8 | 5.6 | -1.8 | 3.2 | 4.7 | -1.5 | 4.4 | 6.1 | -1.7 |
| NOVA 93.7 | 7.1 | 6.4 | 0.7 | 3.3 | 2.9 | 0.4 | 5.1 | 5.7 | -0.6 | 6.6 | 6.2 | 0.4 | 3.2 | 0.0 | 3.2 | 7.2 | 6.1 | 1.1 |
| 96FM | 3.2 | 6.4 | -3.2 | 3.7 | 5.9 | -2.2 | 3.8 | 6.7 | -2.9 | 3.4 | 8.5 | -5.1 | 3.2 | 8.6 | -5.4 | 3.2 | 4.6 | -1.4 |
| 6PR | 2.8 | 3.7 | -0.9 | 3.3 | 5.1 | -1.8 | 1.9 | 3.3 | -1.4 | 1.8 | 2.4 | -0.6 | 3.2 | 7.6 | -4.4 | 2.5 | 4.8 | -2.3 |
| 6 iX | 1.2 | 0.6 | 0.6 | 1.2 | 1.9 | -0.7 | 1.4 | 1.4 | 0.0 | 0.4 | 0.8 | -0.4 | 1.1 | 0.0 | 1.1 | 1.3 | 1.4 | -0.1 |

Please note: Last Mandurah Survey conducted March 2017.91.7 THE WAVE on air from 1 October 2018. Previously known as 11166 MM.
Cumulative Audience (00's) by Demographic, Mon-Sun 5.30am-12midnight

|  | 10+ |  |  | 10-17 |  |  | 18-24 |  |  | 25-39 |  |  | 40-54 |  |  | 55-64 |  |  | 65+ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | This | Last | +/- | This | Last | +/- | This | Last | +/- | This | Last | +/- | This | Last | +/- | This | Last | +/- | This | Last | +/- |
| 97.3 COAST FM | 404 | 395 | 9 | 66 | 56 | 10 | 55 | 47 | 8 | 117 | 117 | 0 | 116 | 102 | 14 | 34 | 47 | -13 | 16 | 26 | -10 |
| 91.7 THE WAVE | 318 | 69 | 249 | 42 | 2 | 40 | 27 | 0 | 27 | 55 | 2 | 53 | 104 | 13 | 91 | 58 | 18 | 40 | 33 | 34 | -1 |
| HIT 92.9 | 161 | 110 | 51 | 30 | 24 | 6 | 31 | 19 | 12 | 56 | 42 | 14 | 33 | 21 | 12 | 7 | 4 | 3 | 3 | 0 | 3 |
| MIX 94.5 | 125 | 115 | 10 | 15 | 8 | 7 | 6 | 4 | 2 | 22 | 25 | -3 | 33 | 36 | -3 | 37 | 27 | 10 | 12 | 16 | -4 |
| NOVA 93.7 | 140 | 98 | 42 | 27 | 20 | 7 | 27 | 10 | 17 | 50 | 31 | 19 | 25 | 29 | -4 | 9 | 6 | 3 | 1 | 1 | 0 |
| 96FM | 108 | 106 | 2 | 12 | 10 | 2 | 4 | 7 | -3 | 22 | 34 | -12 | 46 | 38 | 8 | 18 | 15 | 3 | 6 | 3 | 3 |
| 6PR | 47 | 47 | 0 | 0 | 0 | 0 | 0 | 1 | -1 | 3 | 1 | 2 | 13 | 8 | 5 | 13 | 8 | 5 | 18 | 29 | -11 |
| 6 iX | 19 | 16 | 3 | 3 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 3 | 4 | 1 | 3 | -2 | 7 | 9 | -2 |

Please note:Last Mandurah Survey conducted March 2017. 91.7 THE WAVE on air from 1 October 2018. Previously known as 1116 6MM.
Cumulative Audience ( 00 's) by Session, P10+ [Potential: 1188]

|  | Breakfast <br> Mon-Fri 5.30am-9.00am |  |  | MorningMon-Fri $9.00 \mathrm{am}-12.00 \mathrm{pm}$ |  |  | Afternoon <br> Mon-Fri 12.00pm-4.00pm |  |  | DriveMon-Fri 4.00pm-7.00pm |  |  | Evening <br> Mon-Fri 7.00pm-12.00mn |  |  | Weekend Sat-Sun 5.30am-12.00mn |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | This | Last | +/- | This | Last | +/- | This | Last | +/- | This | Last | +/- | This | Last | +/- | This | Last | +/- |
| 97.3 COAST FM | 336 | 314 | 22 | 194 | 213 | -19 | 278 | 258 | 20 | 273 | 243 | 30 | 43 | 22 | 21 | 273 | 275 | -2 |
| 91.7 THE WAVE | 263 | 64 | 199 | 200 | 37 | 163 | 236 | 41 | 195 | 236 | 32 | 204 | 42 | 8 | 34 | 236 | 54 | 182 |
| HIT 92.9 | 138 | 90 | 48 | 53 | 29 | 24 | 107 | 53 | 54 | 101 | 72 | 29 | 12 | 8 | 4 | 104 | 83 | 21 |
| MIX 94.5 | 94 | 85 | 9 | 62 | 54 | 8 | 91 | 63 | 28 | 70 | 64 | 6 | 13 | 11 | 2 | 97 | 85 | 12 |
| NOVA 93.7 | 123 | 82 | 41 | 39 | 30 | 9 | 67 | 53 | 14 | 95 | 64 | 31 | 9 | 3 | 6 | 103 | 76 | 27 |
| 96FM | 88 | 84 | 4 | 55 | 51 | 4 | 80 | 67 | 13 | 70 | 73 | -3 | 13 | 13 | 0 | 73 | 65 | 8 |
| 6PR | 36 | 33 | 3 | 28 | 31 | -3 | 22 | 24 | -2 | 18 | 16 | 2 | 4 | 10 | -6 | 33 | 41 | -8 |
| 6 iX | 16 | 8 | 8 | 12 | 13 | -1 | 13 | 12 | 1 | 4 | 10 | -6 | 1 | 1 | 0 | 12 | 13 | -1 |

## Branding your business is a long term investment delivering long term results!

## WHAT DO THOSE SURVEY RESULTS MEAN?

Our latest SURVEY of listeners in 2019 showed that people ARE listening to us...
97.3 Coast FM was the station listened to most by...
$21.5 \% 10+$ in the region, and...
91.7 The Wave which rose to $\mathbf{2 9 . 2 \%}$ for $\mathbf{4 0 - 5 4}$ year olds.

Both 97.3 Coast FM and 91.7 The Wave performed almost $\mathbf{3}$ TIMES BETTER than the metro Perth stations which are also accessible in the area. With Hit, Nova \& Mix 94.5 coming in 3rd, 4th and 5th respectively.
97.3 Coast FM was only marginally ahead of 91.7 The Wave in the Breakfast ratings as well, with Nikki \& de Mello only just winning over Gunners \& Ali who moved to The Wave in September last year with the launch of the new station.

Which means: There is $\mathbf{4 2 . 5 \%}$ combined audience listening to both of our local stations each week.

So, who dominates the airwaves in the Peel region? WE DO!
*Mandurah Xtra-Insight Survey 1: 2019 conducted by Xtra-Insights

| 97.3 Coast FM | 91.7 The Wave |
| :---: | :---: |
| Radio Station listened to most $21.5 \%$ | Radio Station listened to most $29.2 \%$ |
| $10+$ years 97.3 Coast FM | $40-54$ years 91.7 The Wave |
| Radio Station listened to most $28.4 \%$ | Radio Station listened to most $29.6 \%$ |
| $10-17$ years 97.3 Coast FM | $55-64$ years 91.7 The Wave |
| Radio Station listened to most $38.6 \%$ | Radio station most listened to $10.9 \%$ |
| $18-24$ years 97.3 Coast FM | $65+91.7$ The Wave |
| Radio Station listened to most 30.9\% | Radio station listened to most Mornings |
| $25-39$ years 97.3 Coast FM | $23.3 \%$ 91.7 The Wave |
| Radio Station listened to most at work |  |
| $30.5 \%$ 97.3 Coast FM | Radio station listened to most on the |
| weekends 21\% 91.7 The Wave |  |
| Over 52\% of people in our broadcast footprint tune into our local radio stations each |  |
| week on either 91.7 The Wave or 97.3 Coast FM |  |

There is no other medium that can reach such a broad cross section of potential customers as radio.

There is not only the audience... there's also the attention factor too.
Placing your message in front of a consumer for 30 (or 60) seconds is a gold mine.
Compare this to the few seconds the average web browser spends on a single web page, the second or two when turning the page of a newspaper or the powerful mute button in television...

Repetition of your message also helps your radio commercial be more effective.
While that web browser may never return to that web page, they will likely hear your radio ad multiple times. And, of course, repetition enforces recognition, and your message.

## We also offer you something 'EXTRA' on COAST FM?


"Do you have a Coast Card?"

Coast FM loyal listeners and advertisers... have access to the... 97.3 Coast Card.

It's a loyalty card like no other.
Discounts are offered throughout the Peel Region and businesses reach out to our listeners via on-air, the website or via our monthly email blasts.

With over 17,000 plus Coast Cards out there in the community, there's not a day goes by where a local business doesn't ask the question...

There are many different types of packages available to suit your advertising budget too! One example is the incredible PLATINUM PACKAGE which includes...

- Minimum of 6 live reads on-air per month.
- Pinned business listings on the CoastLive.com.au website.
- Coast Card in-store and point of sale signage to prompt customers.
- Pinned inclusions in the monthly e-newsletter (there's over 16,000 subscribers!)
- 4,000 banners on the CoastLive.com.au website per month.
- AND... ONE PROMOTIONAL COAST CAT CROSS PER MONTH (worth \$450).

PLUS there's Weekend, Facebook and email 'BLASTS' and more available...
All of which are part of the 97.3 Coast Card packages for business.
Ask us now to find out how your business can benefit.


## AND... Your customers (our listeners) can find us on other platforms too...

97.3 Coast FM, 91.7 The Wave and KIX Country South West are a part of the world where our listeners are, as an extension to their normal radio listening.


From waking up to us at home, listening while getting ready for their day, in the car and at work...
They can also find us streaming on-line, through our apps, on smart speakers, and on DAB + radio.

Wherever they go... we can be there with you too!


PLUS they interact with us on the social media platforms Instagram and Facebook, and our hugely popular websites:
www.coastlive.com.au www.917thewave.com.au
https://www.facebook.com/KIXCountrySouthWest/

With sleek designs, our websites are fully responsive for every screen size from full computer screen, to tablets and mobiles, and they are focused on driving listening with a prominent 'Listen Live' button.

Other featured positions on the main home pages are available for commercial content.
And, you can listen back to exclusive interviews and performances through podcasts, downloads, videos and more on our websites.

Our free apps are also available on Apple, Android and Amazon devices.


## DID YOU KNOW:

* 73\% of new cars have a DAB+ radio.
* Across Australia, more than 4.208 million people listening to $\mathrm{DAB}+$ radio in 2018 , up from 3.616 million in 2017 ?
*DAB+ digital radio now has a weekly reach of $30.4 \%$, with 5.4 million DAB+ enabled devices having been sold in Australia.

97.3 COAST FM plays selected hit songs from the noughties and today's hot hits, including: Dance Music, R \& B, plus Pop and Rocks biggest hits.


## Main target: 18 to 35 FEMALE audience with a fringe audience of 18 to 24 MALES

Keeping them informed and entertained with regular news, sport, traffic and gossip throughout the day with shows specifically designed to appeal to this wide demographic.

Including our new hosts to wake-up to... it's our number 1 rated show Nikki \& DeMello for Breakfast; and, then, strap in for WORKDAYS WITH PAUL with a huge $40 \%$ of females in the broadcast area between 18-40 listening in; and then, The Drive Home with Squinty who dominated the drive time with the number 1 most listened to show.

All available at home, in the car, at work or on a mobile device of their choice, and streaming wherever they are.

## SHOWS AVAILABLE FOR SPONSORSHIP*:

Nikki \& DeMello for Breakfast; The Acoustic Sunday Session; The Naughties at Noon; The Music Marathon; Coast Nation; Coast Nights; then, there is the nationally syndicated Urban Chart Hits; and... our HUGE, once a month special and


SQUINTY listener favourite... Retro Fridays!

## SEGMENTS AVAILABLE FOR SPONSORSHIP* INCLUDE:

8 Straight; 3 at 3; Boating Report; Celebrity and Entertainment Goss; Coast Gig Guide; Fuel Watch; News; Sport; Weather; On This Day; Street Sheet; Surf Report; Your Day By The Stars; and... Tech Daily with Andy Wells.
*Subject to availability

## What about PROMOTIONAL ACTIVITIES on 97.3 COAST FM?

Outside Broadcast... inside your business...


## COMPETITIONS ON-LINE \& LIVE ONAIR...

From outside broadcasts and launches of business' and promotional events, to giveaways on-air and on-line, all are supported by on-air promotional activity. Prizes in the past year have included show tickets, CD giveaways and our HUGE summer giveaway of a brand new car.
"We recently invested in a Mini OB with Coast FM to promote our annual sale day.

We were extremely impressed with the increase of turn-over we achieved for this event - this was all thanks to the heavy exposure and branding our business received from the mini OB."

## KAYCEE WALKER

Port Kennedy Pool and Spa

## 91.7



Main target: 25 to 39 Females with a fringe audience of 30 to 49 males.


Playing adult contemporary music from 80's, 90's, noughties, with... added 'flavour' from the 70 's and today!
91.7 The Wave really scratches the nostalgia itch for this demographic, while catering for older audience's music tastes, interests, and lifestyle.

Our personalities... include the extremely popular GUNNERS \& ALI for Breakfast who increased listenership by almost $200 \%$ in 5 months to just behind that of Coast Breakfast in the ratings.

Plus, add Mornings with PETER JACKSON, and, afternoons PETER ROWE for the Drive Through together, this gives our 9am to 5pm the number 1 most listened to time-slot 'workdays' in the listening region.

Don't forget... there's our WAVE RUNNER promotional vehicle, and our WAVE RUNNERS hitting the streets and reaching out to our audience on a daily basis too.

## SHOWS AVAILABLE FOR SPONSORSHIP*:

Sunday Smooth; The Acoustic Sunday Session; Gunners \& Ali for Breakfast;
The Wave Party (on Friday and Saturday Nights until 2am); and; The Seventies at Seven.


PETER JACKSON


PETER ROWE

## SPONSORED* SEGMENTS INCLUDE:

The 3 from 1 at 3; The Gig Guide; Ali's Random Facts; Boating Reports; Local News \& Weather; Entertainment News with Gunners \& Ali; Traffic Reports; The Community Switch; Fuel Watch; On This Day; The Reel Fishing Spot; Tech Daily with Andy Wells;
Your Day By The Stars; and The Sports Report.
PLUS the all new... WAVE RUNNER...
*Subject to availability

## YES!

## We do 'do' PROMOTIONAL ACTIVITIES on 91.7 The Wave!

From Outside Broadcasts to in-store, at your business, through to live crosses from outside your business in the all-new... WAVE RUNNER...

## PLUS we have COMPETITIONS ON-LINE and LIVE ON-AIR...

From outside broadcasts and launches of business' and promotional events, to giveaways on-air and on-line, all are supported by on-air promotional activity.

"We see them pull up at the front of the dealerships... it's a lot of fun! ...I think that radio has given us more of a personal approach, so the voices, the offers, the locality, people know who we are and understand what we do.
"...we had fantastic results... not only direct enquiries and sales but also built brand awareness in the community. I would thoroughly recommend radio advertising with the Wave and 97.3."

## BRETT YOUNG

Upskill Training Centres Australia
"...we had a fantastic result.... The spots that we ran with you were the major difference in our marketing, so you are getting all the credit for our success.


Thanks again"
BILL HILL
Relax Bedding Mandurah

## AND introducing:

## Broadcasting to our listeners EXCLUSIVLEY on DAB+ and targeting 18 to $55+$ males and females who LOVE country. They can now tune in to KIX COUNTRY SW

The KIX COUNTRY NETWORK is Australia's only 24/7 Country Music Radio Network.

The KIX Country format is specifically designed to cater for the growing popularity of modern country music with a careful blend of the latest country hits and country classics, presented by engaging personalities who 'live and breathe' country music and the lifestyle it embodies.

KIX COUNTRY SW delivers a unique 'under the radar


RAY HADLEY audience', when it comes to traditional media. They just love their country music, they're family orientated, embrace the outdoors, love to get out and about and maintain a life balance- they are extremely loyal to the genre and to those who share the same 'life' passions. Importantly KIX listeners have a higher disposable income than the average*.


Breakfast with CROSSY


LIVE at FIVE


9 til Noon Bring On The Country


90s Music Marathon


Afternoon with JUSTIN THOMSON

KIX COUNTRY fast facts:
$\mathbf{7 3 \%}$ of our audience is in the 25-54 demographic
$49 \%$ women $+51 \%$ male
$\mathbf{6 2 \%}$ tune to KIX COUNTRY in excess of four hours per day
$75 \%$ regularly visit "kixcountry.com.au"
Over 60\% are regular Facebook users KIX COUNTRY has over 34,000 Facebook followers.
$92 \%$ of listeners enjoy our program content, enjoy what we do and play and would recommend it to their friends.

Exclusive listening is as high as $\mathbf{7 8 \%}$


ON DAB+ DIGITAL RADIO

## AND FINALLY... WEBSITE ACTIVITY TO BE REALLY JEALOUS OF...

## Online aggregate (both websites - JANUARY 2021): <br> Total unique visitors: 78,740 (-1,325) <br> Total page views: 199, 107 (+5,857) <br> Total banner ads served: 305,671 (+7,037)

## Overview 97.3 Coast FM:

Facebook likes: 50,635 (+376)
Twitter followers: 1,298 (+10)
Instagram followers: 2,994 (+28)
Coast iPhone app downloads: 38,427 (+90)
Android app downloads: 10,061 (+61)

## STREAMING STATS:

Coast AAC: Average time spent listening: 94 mins
Unique Listeners: 18,266
COASTLIVE.COM.AU
Coast AAC+: Average time spent listening: 38 mins
Listeners: 7,221
Time Spend Listening (TSL): 179, 133 hours ( $+30,190$ )
Total Unique Listeners: $25,447(+3,067)$

## Coast Facebook Page:

Demographics of people who like the page (last 28 days to writing this report).


Reach (The number of people our posts have reached plus likes, comments and shares and more.) Post Engagement (The number of time people have engaged with your posts through likes, comments and shares and more.)

Post Reach: 512,576 (+379,659)
Post Engagements: 219,486 (+133,576)
Total Video Views: 174 (-2,298)


Overview 91.7 The Wave:
Facebook likes: 3,255 (+60)
Twitter followers: 26 (-1)
Instagram followers: 1,149 (+14)
The Wave iPhone app downloads: 7,576 (+88)
The Wave Android app downloads: 3,173 (+89)

## 917thewave.com.au

## STREAMING STATS:

The Wave AAC: Average time spent listening: 72 mins
Listeners: 16,127
The Wave AAC+: Average time spent listening: 38 mins
Listeners: 6,196
Time Spend Listening (TSL): 180,218 hours ( $+43,393$ )
Total Unique Listeners: 22,322 (+3,285)
The Wave Facebook Page:
Demographics of people who like the page (last 28 days to writing this report).


Reach (The number of people our posts have reached plus likes, comments and shares and more.) Post Engagement (The number of time people have engaged with your posts through likes, comments and shares and more.)

Post Reach: 15, 116 (+10,560)
Post Engagements: 7,642 (+3,086)
Total Video Views: 28 (-549)

All of this data shows that our listeners are engaged with us
NO MATTER WHERE WE ARE... AND WHERE THEY ARE.
They are active, and engaged with us especially on our websites, with the most visited pages on both of our sites being the pop-up streaming player, our news and competition


## Crowdtangle.com activity report for: FACEBOOK (Jan 2021-Feb2021)



## GOOGLE Analytics Website Stats (Unique Visitors only):

Unique: New and different visitors to the website site (no duplication of web hits)

| MONTH/YEAR | www.coastlive.com.aU <br> UNIQUE VISITORS | $\frac{\text { www.917thewave.com.aU }}{\text { UNIQUE VISITORS }}$ |
| :--- | :---: | :---: |
| JANUARY 2020 | 120398 | 16469 |
| FEBRUARY | 69840 | 18006 |
| MARCH | 140385 | 17971 |
| APRIL | 45822 | 16035 |
| MAY | 72109 | 15353 |
| JUNE | 41438 | 12290 |
| JULY | 43588 | 12539 |
| AUGUST | 43986 | 19226 |
| SEPTEMBER | 59748 | 23510 |
| OCTOBER | 38185 | 15071 |
| NOVEMBER | 48934 | 20804 |
| DECEMBER | 58301 | 21764 |
| JANUARY 2021 | 54701 | $\mathbf{2 4 0 3 9}$ |

# If you want to know more... call (08) 95812666 From 8:30am to 5pm W.A. time, Monday to Friday. 



COASTLIVE.COM.AU

See our websites for yourself...
www.91.7thewave.com.au or www.coastlive.com.au
Or Email: frontdesk@coastradio.com.au
Also, you can find our Facebook and Instagram pages by following the links on those sites.
91.7.


917thewove.com.au

Our address for mail and accounts is: PO Box 688, Mandurah, Western Australia, 6210

Download and listen wherever you go, our app's for both stations are available for both i-phone and android devices.

## UNLESS OTHERWISE STATED,

DATA COMPILED FROM THE FOLLOWING SOURCES:

- Internal data on file, collected from website hosting and competition prize winners, in-line with our internal data gathering policies and procedures.
- Mandurah Survey 12019 Xtra-Insights research.
- Australian Bureau of Statistics (2017) Census data
- Australian Bureau of Statistics (2015). Australia demographic statistics, March Quarter 2015
- Australian Bureau of Statistics (2012). The 2011 Census Place of Enumeration Profile
- Australian Bureau of Statistics (2012) Census data
- LISTENING DATA: GFK AudioScope Q2 (2014)
- WHERE ARE THE LISTENING DATA: Commercial Radio Australia 'Australia's Listening' Survey 2010
- WEBSITE DATA: Google Analytics (April 2015 to April 2016)
- FACEBOOK DATA: Facebook page Insight Data (April 2016)
- TARGET FOOTPRINT: Australian Bureau of Statistics; 2014 Census data
- *Sources Grant Broadcasting independent listening study 2011.
- CMA Billboard Research 2017/18


