SOUND AFFECTS: WILL AI KILL THE RADIO STAR?



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Agenda

Event Introduction	Shane McGonigle				
Sound Affects 3 – The Research	Dael Wood & Claire O'Rourke				
Urban Media & Audio Advances	Brian McCarthy				
Q&A	All				

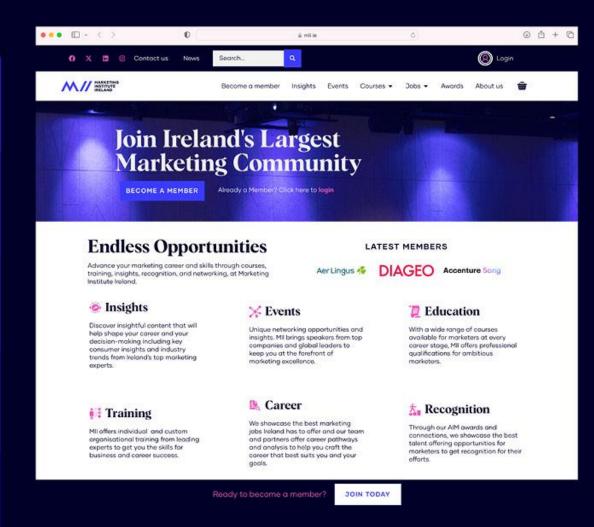
Shane McGonigle











MII Password Reset & Salary Survey

MARKETING INSTITUTE IRELAND

/ urbanmedia

Upcoming at MII



dentsu

Nov 22nd: WWSS



Alternatives Ministratives salary survey 2024 know your worth Dec 7th: MII AIM Launch 24

January 17th: Salary Survey

Q THE RESEARCH

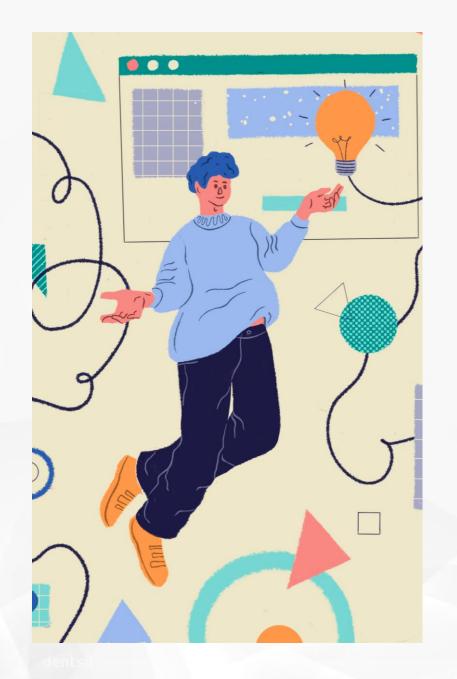
DAEL WOOD & CLAIRE O'ROURKE

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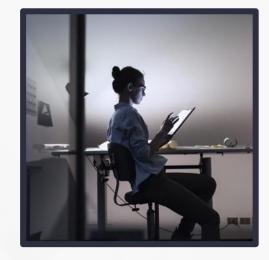






- **1** Methodology
- **2** New normal listening in 2023
- **3** Radio endures
- **4 Podcasts listening has settled**
- **5 Beyond demo's**
- 6 The rapid rise of Al





Qual and quant AI testing and attitudes and behaviour exploration National in-depth behaviour and usage survey

Aug - Sept 2023

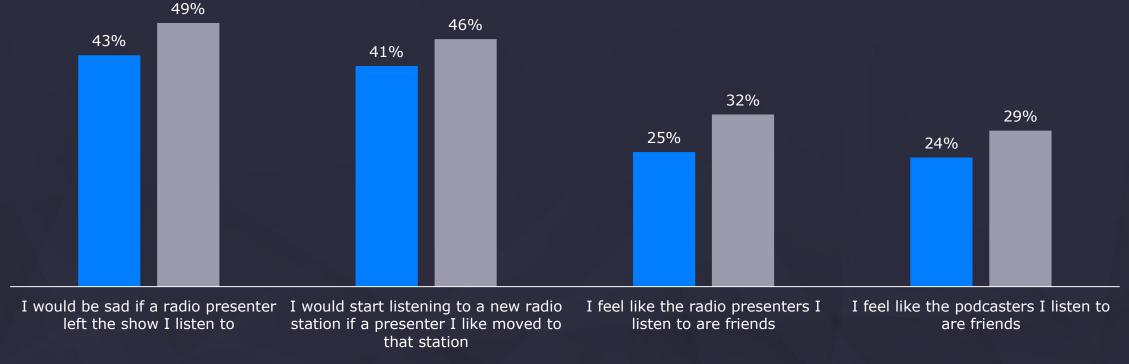
NEW NORMAL LISTENING IN 2023



	Listening to the radio	Listening to podcasts	Listening to free streamed music	Listening to paid streamed music	Putting on Audio for company while walking	Putting on Audio for background n oise	Listening to lift your mood
Increase since 2021	-	-	+2%	+5%	-	-	-
Avg %	86%	55%	60%	51%	53%	50%	65%
Decrease since 2021	-	-			-	-	-

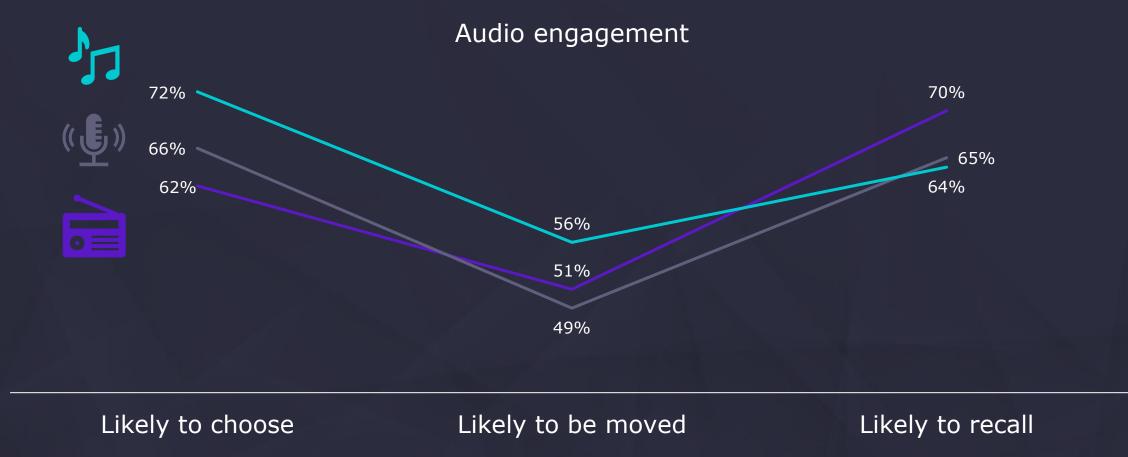
MUSIC - THE AUDIO CHANNEL THAT HAS INCREASED

There has been a slight decrease in the level of engagement with radio and podcast hosts since 2021 – perhaps from a falsely elevated level post Covid



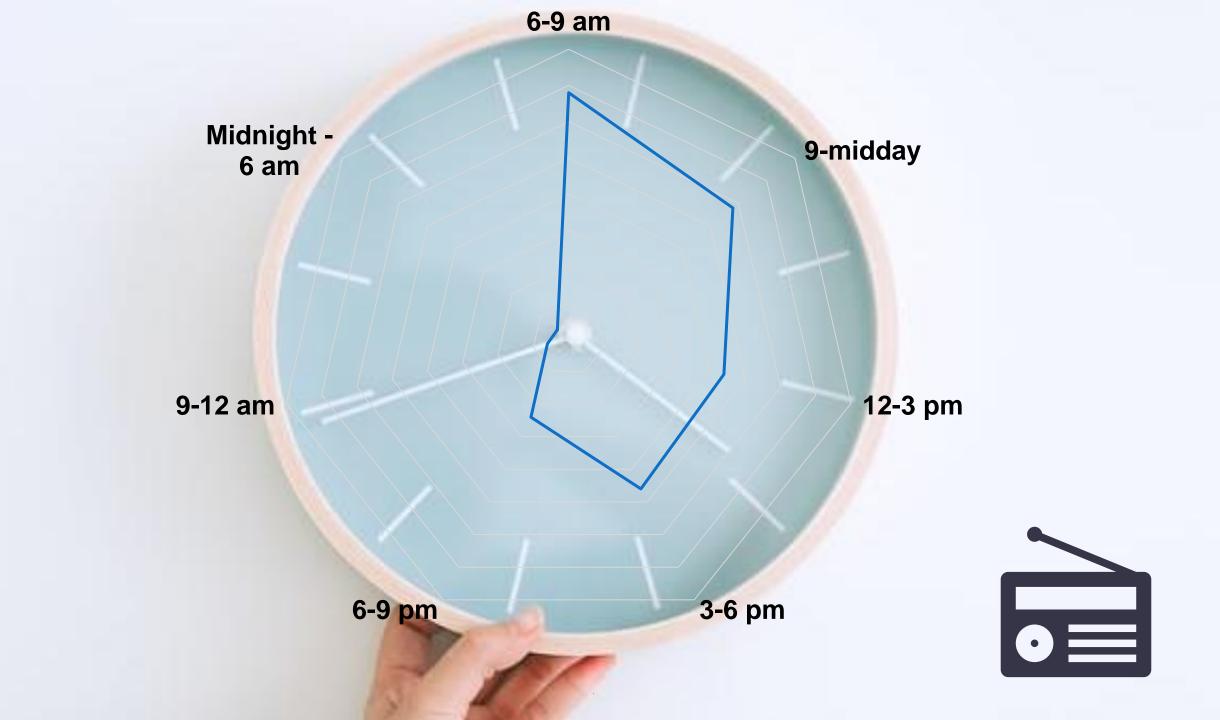
2023 2021

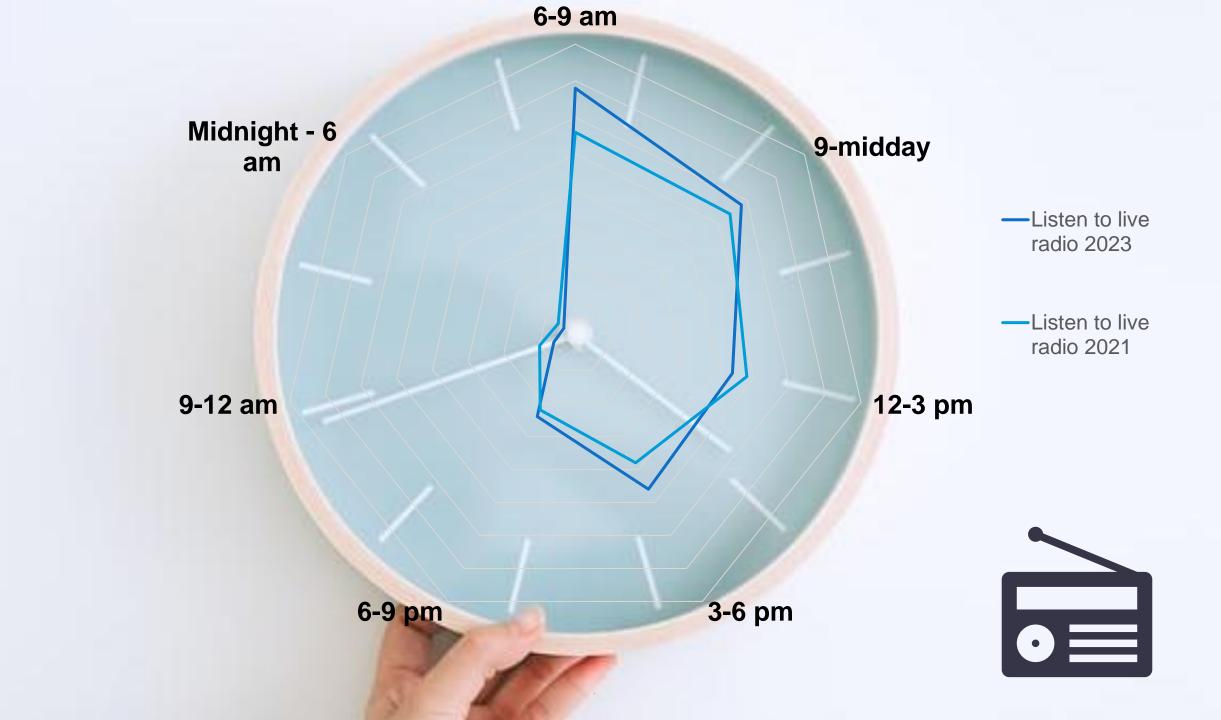
Radio is most likely to be recalled, although music is more likely to be actively chosen

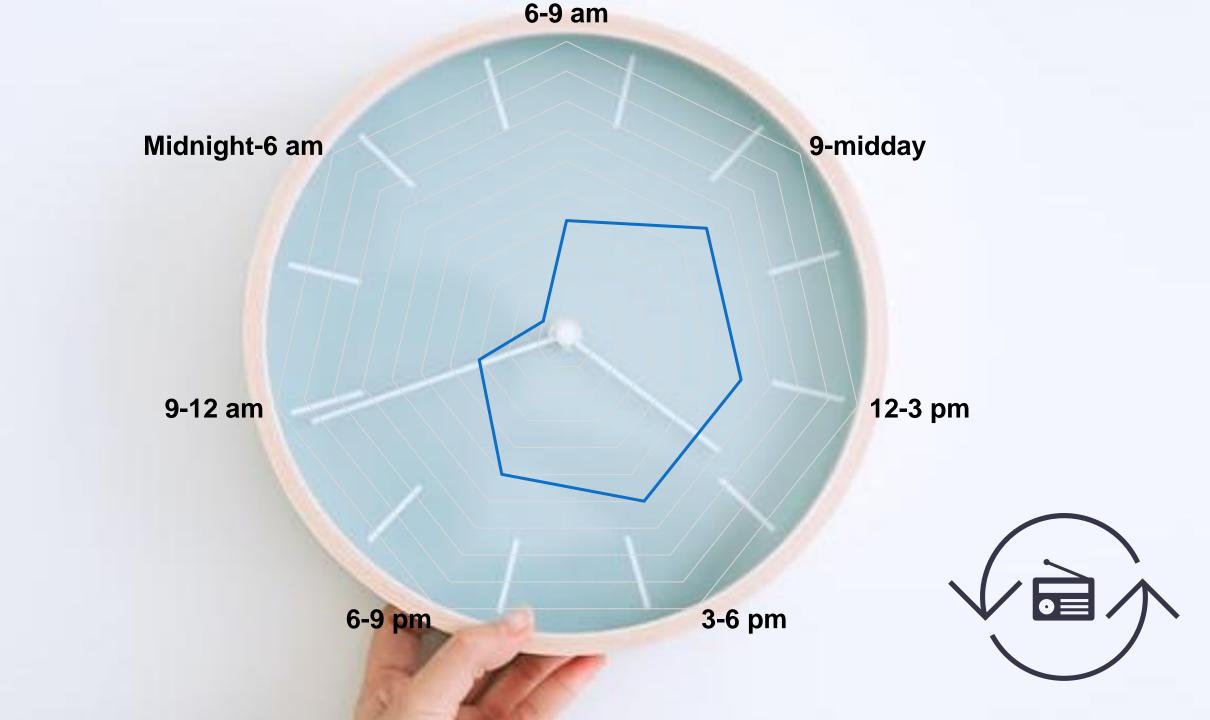


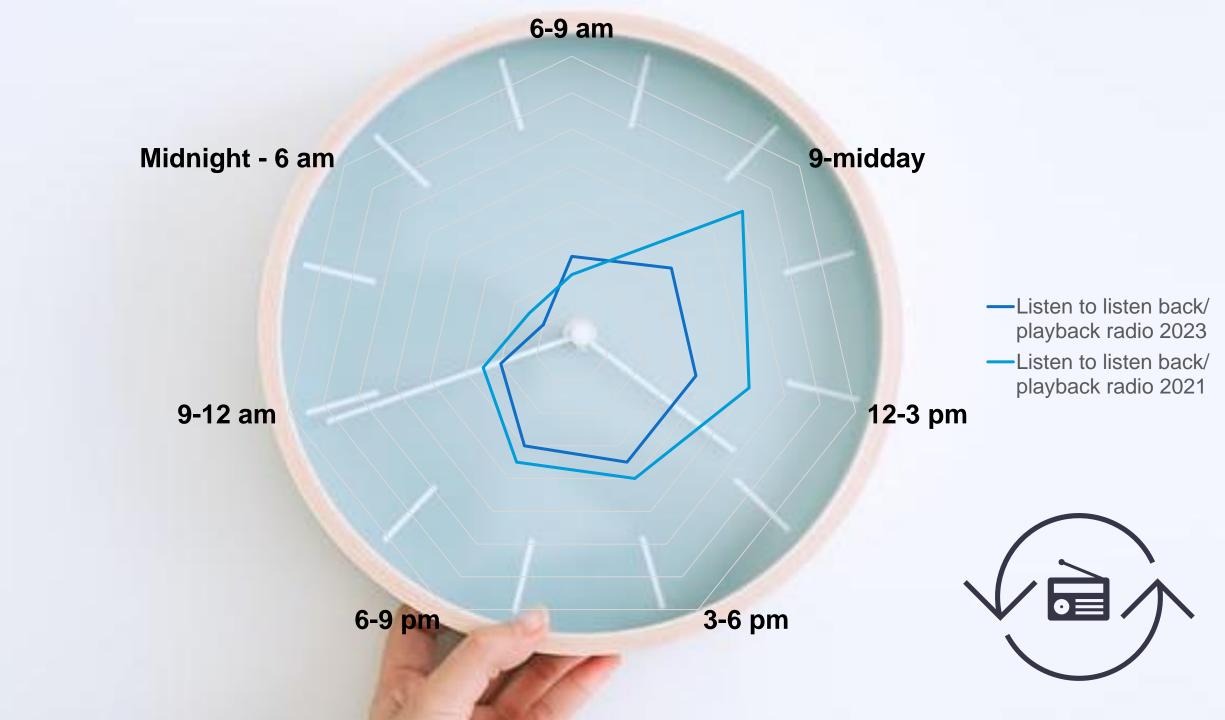
Different dayparts suit different content

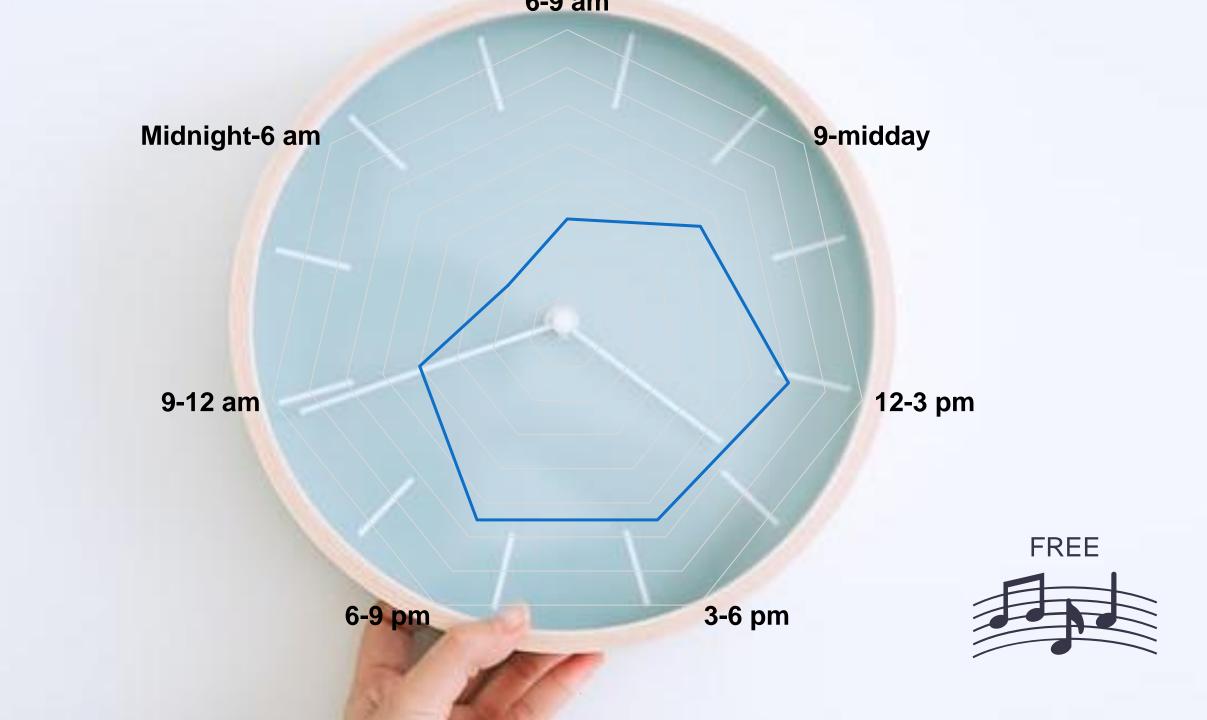


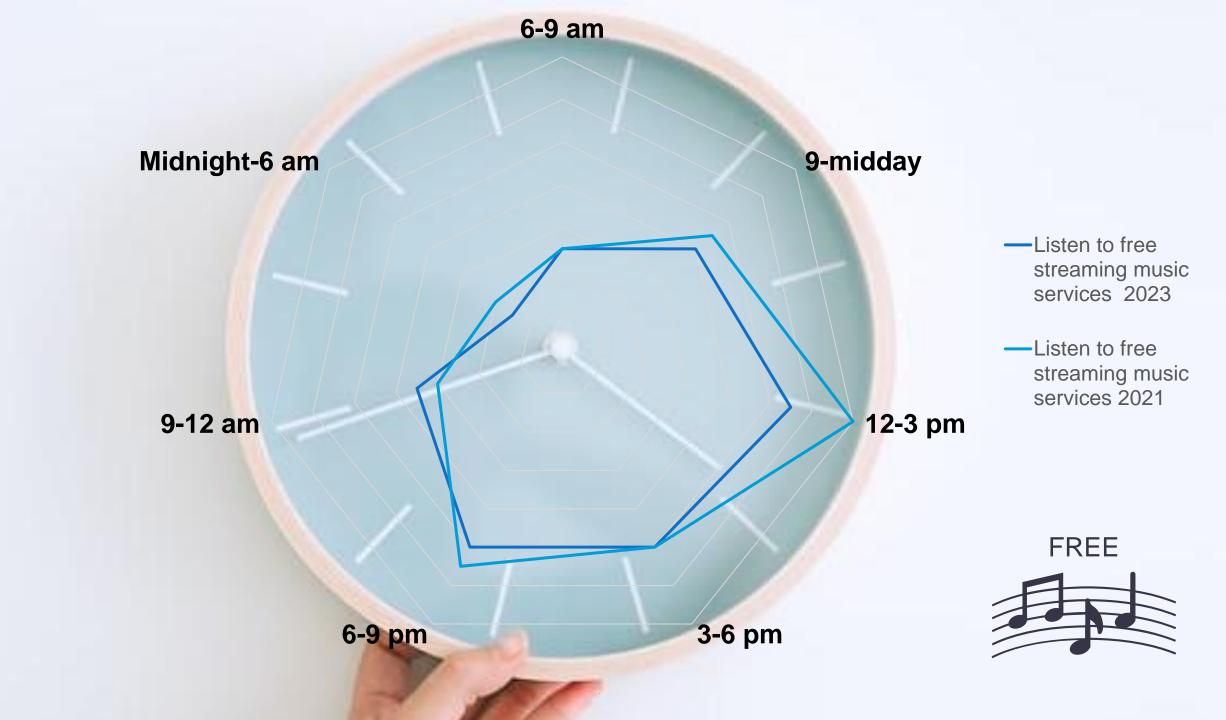


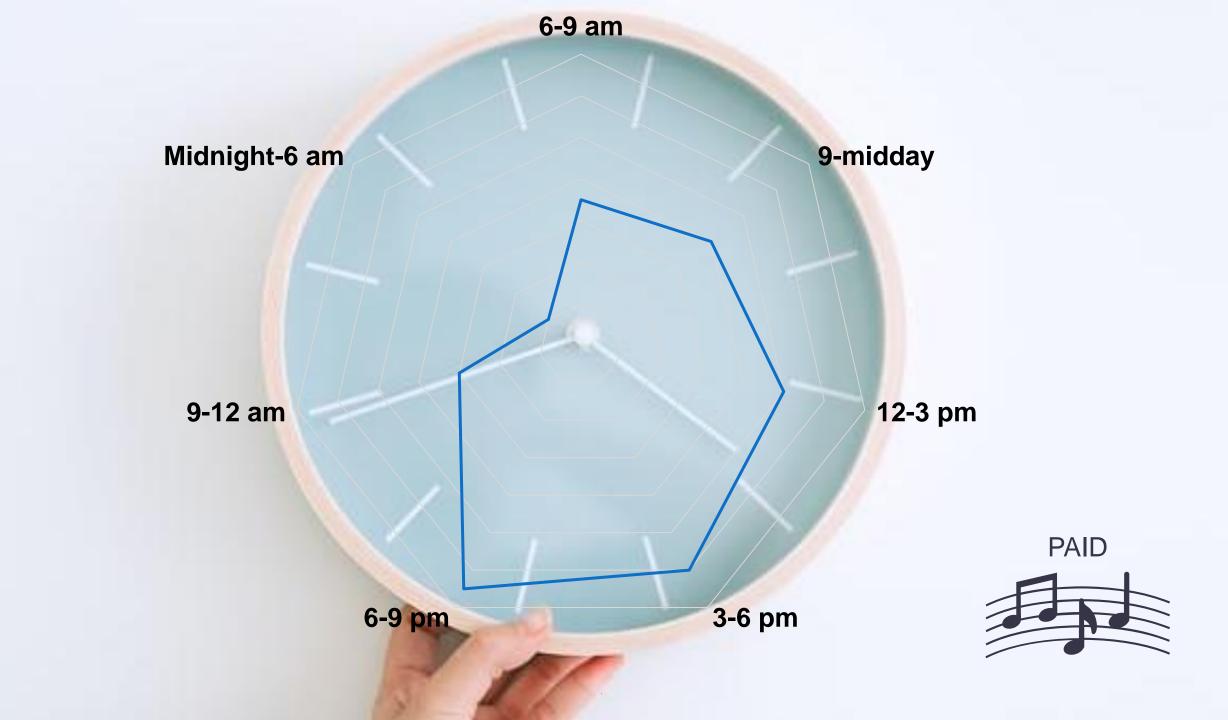


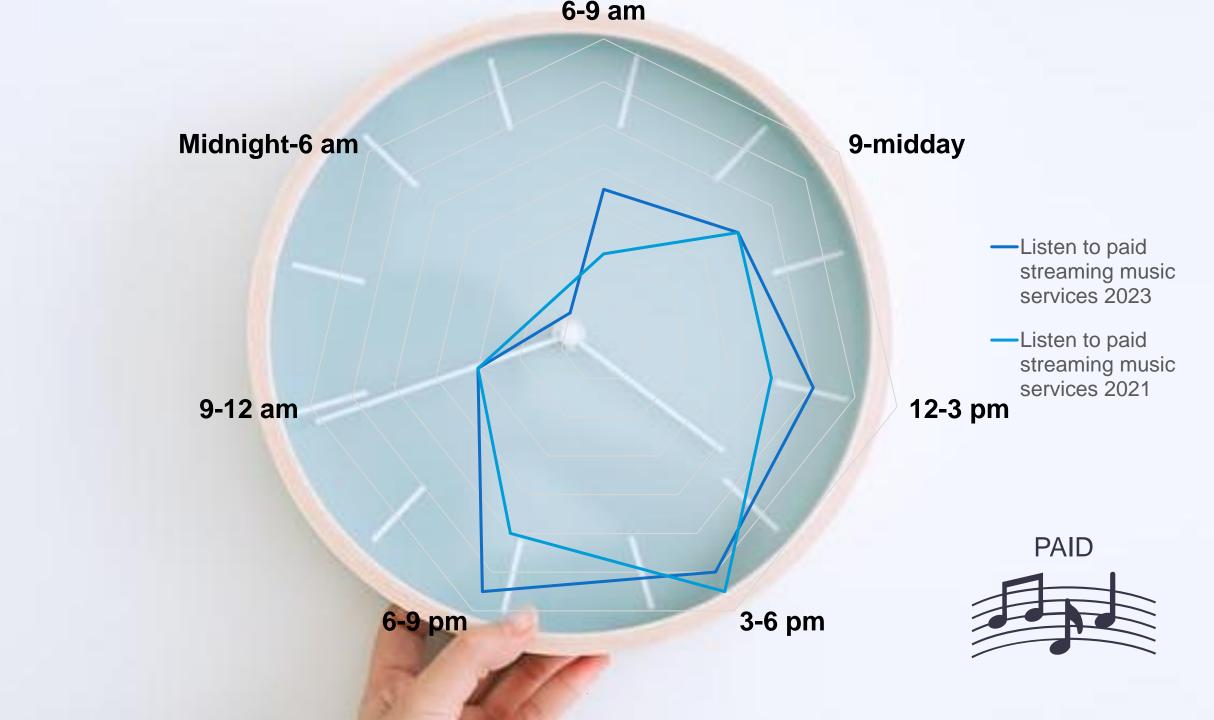


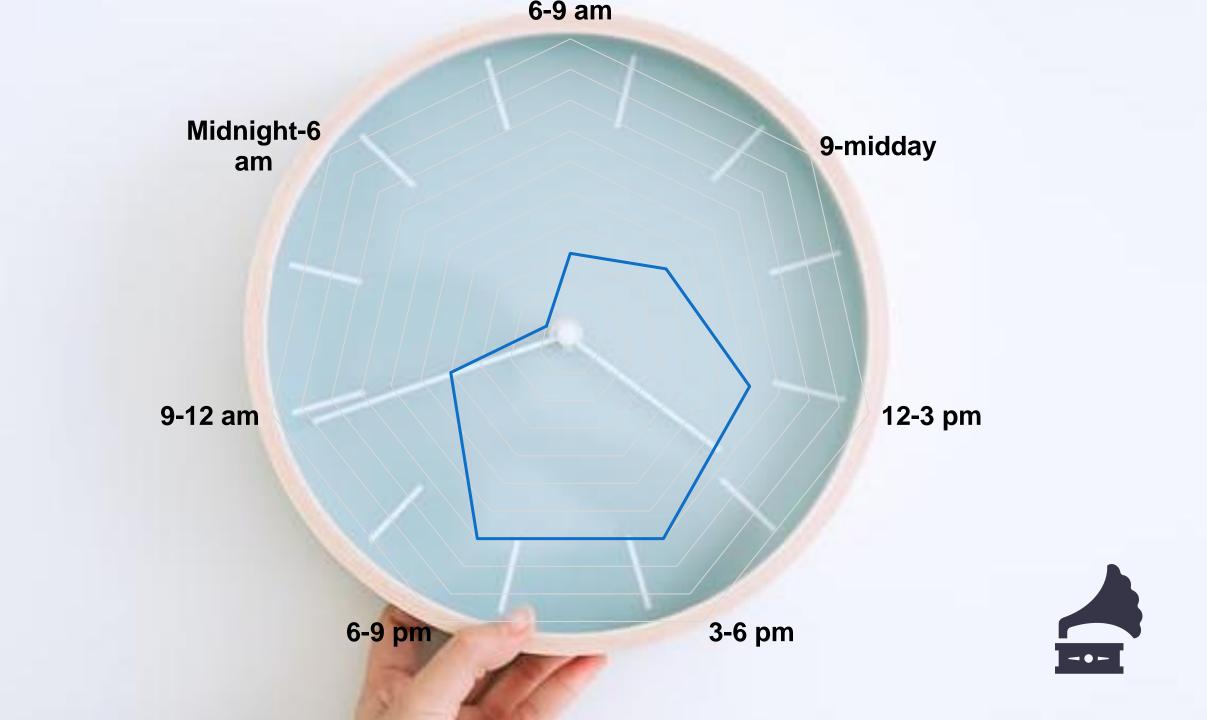


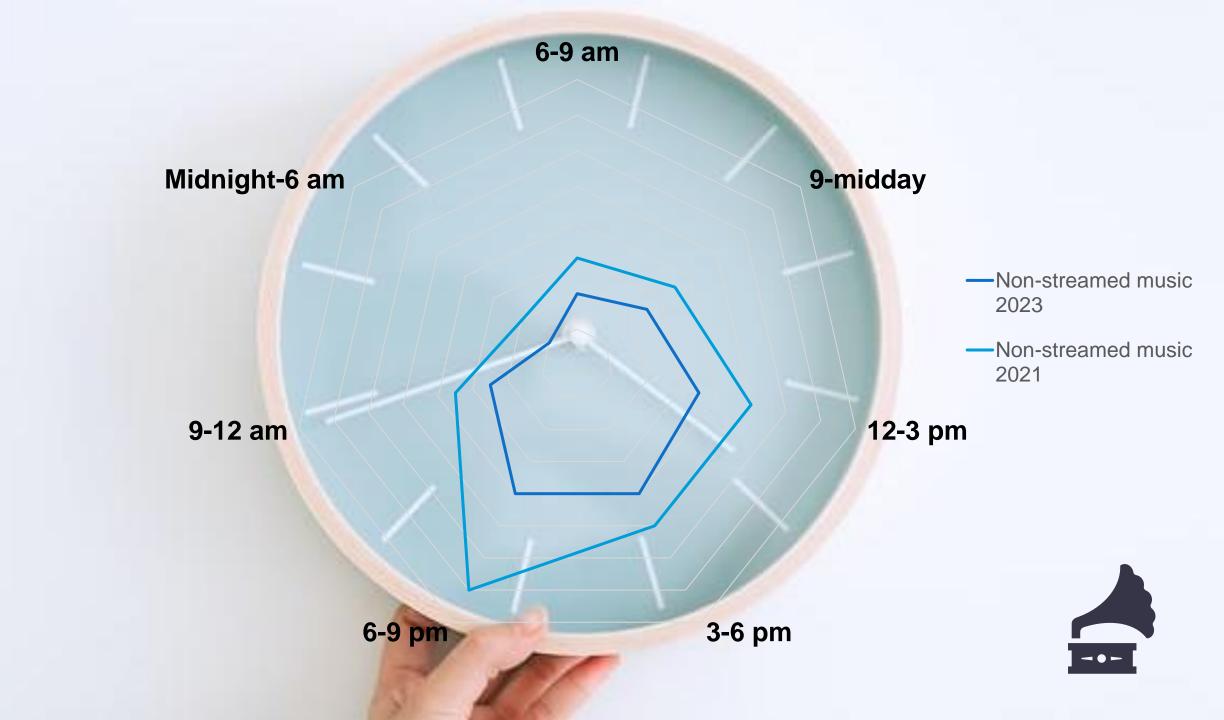


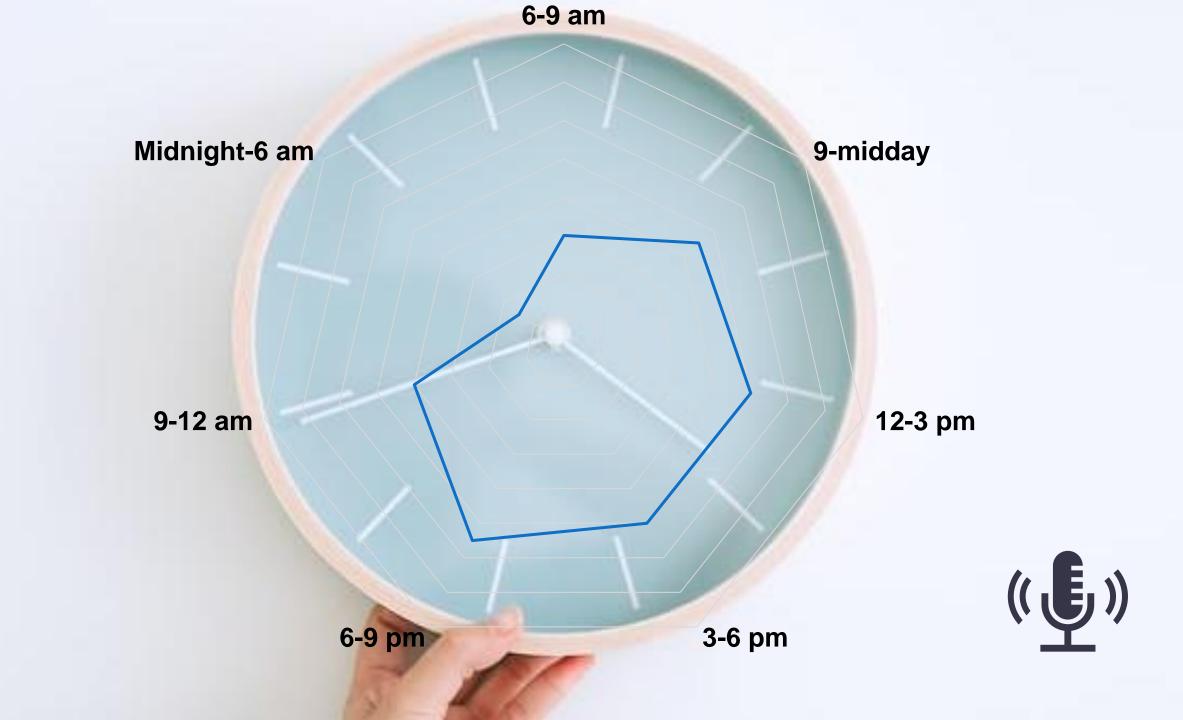


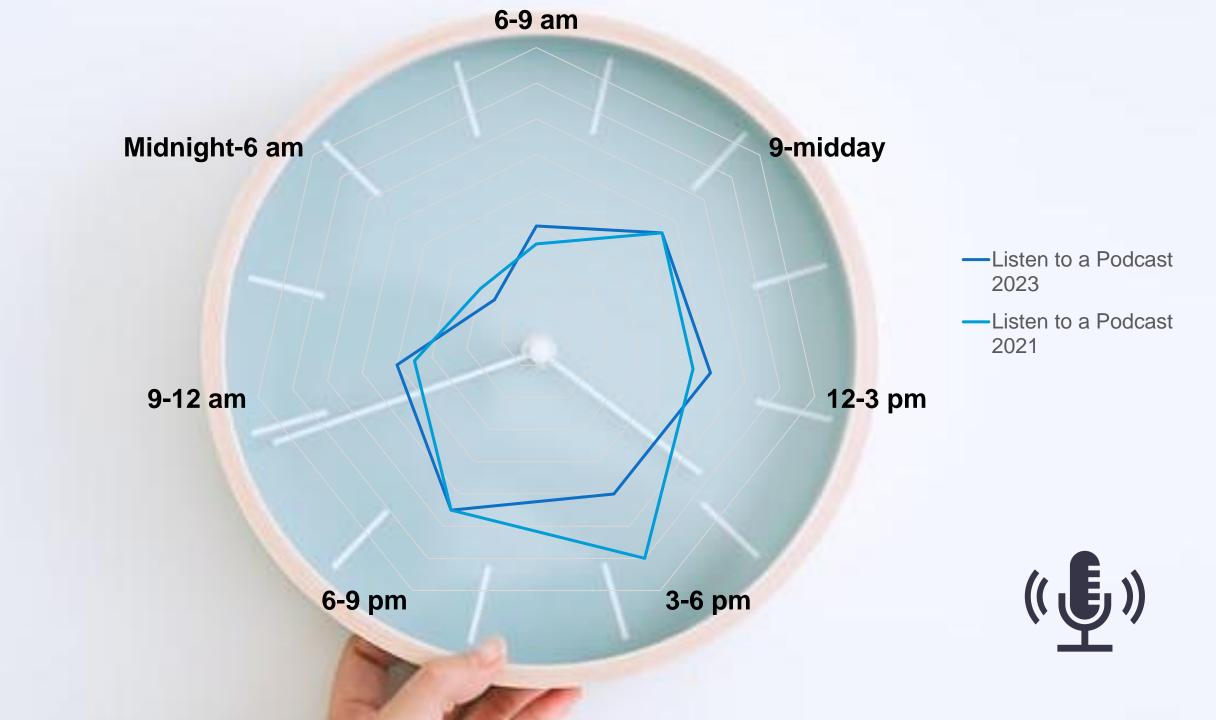












Radio listeners most likely to be driving or commuting while they listen (60% vs 53% in 2021)





Podcasts most likely to be listened to with earphones/headphones (47%)

Less likely to be listened to while working (20%)



+4%

More likely to be listened to while commuting (28%)

+8%

Music most likely to be listened to on car radio (63%)

+4%

-2%

+8%

Less likely to be listened to while working (31%)

More likely to be listened to while commuting (53%)

Paid music streaming has increased since 2021 (+6%) while listening to CDs and Vinyl have decreased.





The big winner with the return to 'normal' is the amount of time we spend on the internet on our phones a week (+6hrs)

		16	
		23	+6.4
0 0-0		14.3	+3.2
+	-1.8	2.4	
Ē	-1.2	3.5	
	-0.5	9.1	
((L))	-1.2	2.7	
1	-0.9	4	
Æ		5.6	+1
	-0.7	18.5	
	-1.5	3.3	
+A	-1.6	10.3	
		7.6	
	-2.1	2.9	

RADIO ENDURES



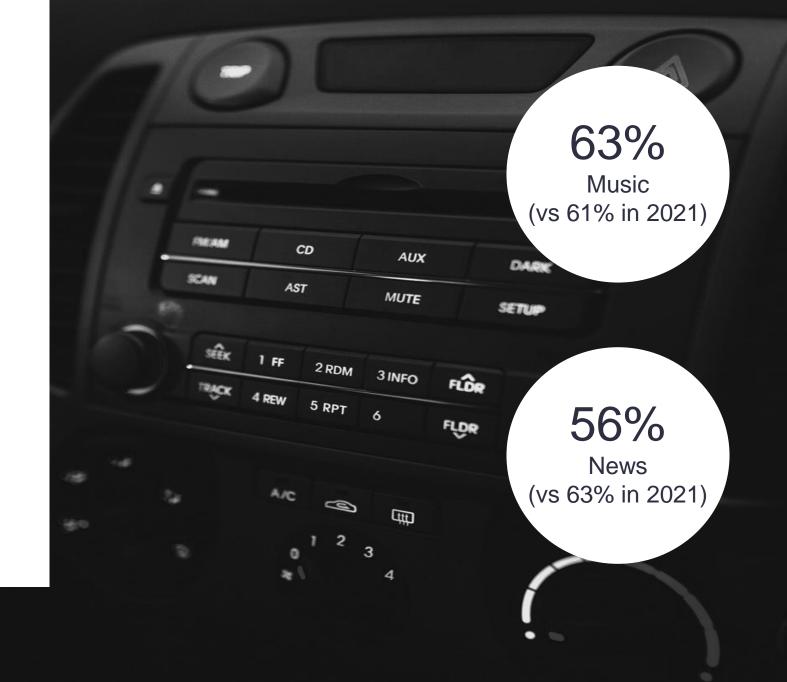
RADIO REMAINS THE MOST LISTENED TO AUDIO TYPE

86% penetration



9 hours & 6 minutes

WE'RE LISTENING TO SLIGHTLY MORE MUSIC AND LESS NEWS ON RADIO.



But staying informed is still a key reason for listening to the radio.



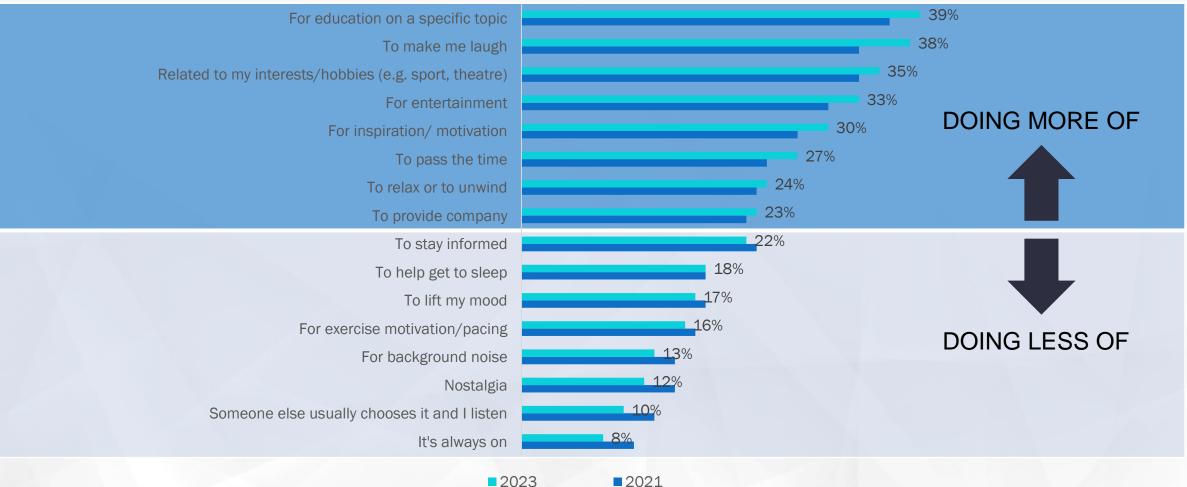
PODCAST LISTENING HAS SETTLED







LISTENING MOTIVATIONS MORE POSITIVE COMPARED TO THE SOOTHING TONES OF 2021



Why listen to podcasts



PODCASTS WERE ACTING AS A SURROGATE FRIEND DURING COVID

54% of 18-34 year olds agreed that their favourite podcaster felt like a friend (2021)

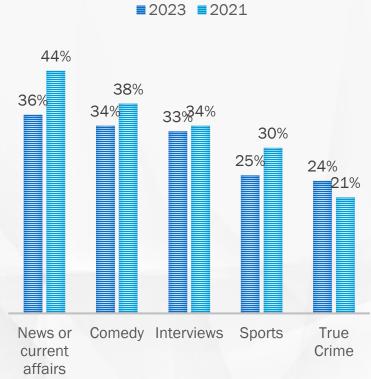
Vs

36% of 18-34 year olds (2023) and only **24%** of all adults

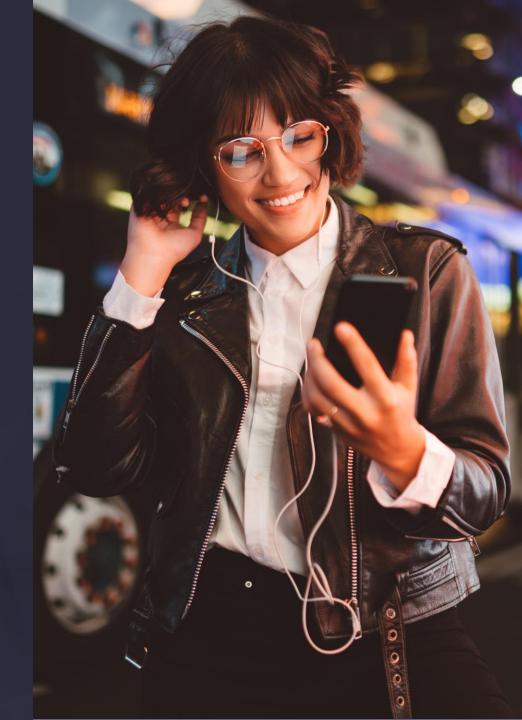


INFORMED, BUT NOT TOO INFORMED

DROP IN ALL CATEGORIES EXCEPT TRUE CRIME



LISTENING SEGMENTS



WE INTRODUCED 4 NEW LISTENING SEGMENTS IN SOUND AFFECTS 2









Audio Addicts Purposeful Listeners Light Listeners Companion Listeners

16 LISTENING MOTIVATIONS AND BEHAVIOURS

I often listen to audio while doing other tasks which require concentration	I tend to put on audio for background noise	What I listen to is part of my routine	I always put on audio while doing menial tasks to help pass the time (e.g. cooking, cleaning)
I take time to choose what I'm listening to	I listen to lift my mood	Having earphones in makes me feel like I have personal space	Listening through earphones makes me feel more connected than listening to something playing out loud
I tend to change stations when adverts come on the radio	I am willing to pay to use a service such as Spotify if it means I don't have to listen to adverts	I can't wait for the next episode of my favourite podcast to come out	I regularly recommend podcasts to friends and family
I only listen to audio when I'm going somewhere	If I miss my favourite radio show I will catch up online	When I turn on the radio I just listen to what's on rather than choosing content	I enjoy listening but often can't remember what I was listening to

2 YEARS AND POST COVID HAVE MADE A DIFFERENCE









Audio Purposeful Addicts Listeners 21% in 31% in 37% 24% 2021 2021

Light Listeners



19% in 2021

Companion Listeners

29% in 23% 2021

AUDIO ADDICTS - 37%

- Overindex as male (55%) and younger
- Enthusiastic and optimistic
- Go-getters, ambitious
- Family and friends are important
- Audio is 20% of media time
- Heaviest listeners to podcasts but listen to all audio



PURPOSEFUL LISTENERS - 24%

- Overindex as female (55%) and younger
- Busy but enjoying life important
- Value for money key
- Ad avoidant and make active audio choices
- Audio is 15.4% of media time
- Music is the highest proportion of listening and feel connected through headphones
- High internet use and use of AI home assistants



LIGHT LISTENERS – 16%

- Skew slightly male (53%) and slightly older
- Most financially comfortable
- Lowest levels of listening
- Least engaged with media and audio but heavy TV watchers
- Least open to technology and least likely to

have used an AI application



COMPANION LISTENERS – 23%

- Skews female (57%) and slightly older
- Enjoys family time
- Methodical and considered
- Value for money important
- Audio makes up 20% of media time
- Radio is particularly important to this group (14.9 hours per week)
- Don't see themselves as tech savvy but good adoption of Alexa and Google Home



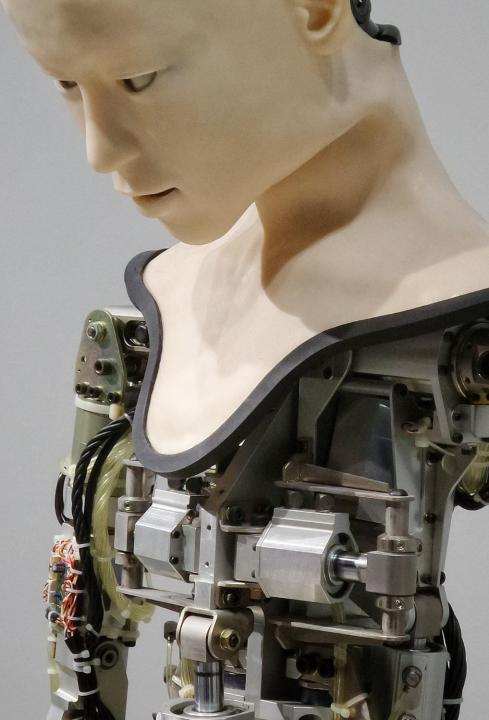
WEEKLY LISTENERSHIP



AUDIO MOTIVATION



THE RAPID RISE OF A



IN THE LAST YEAR



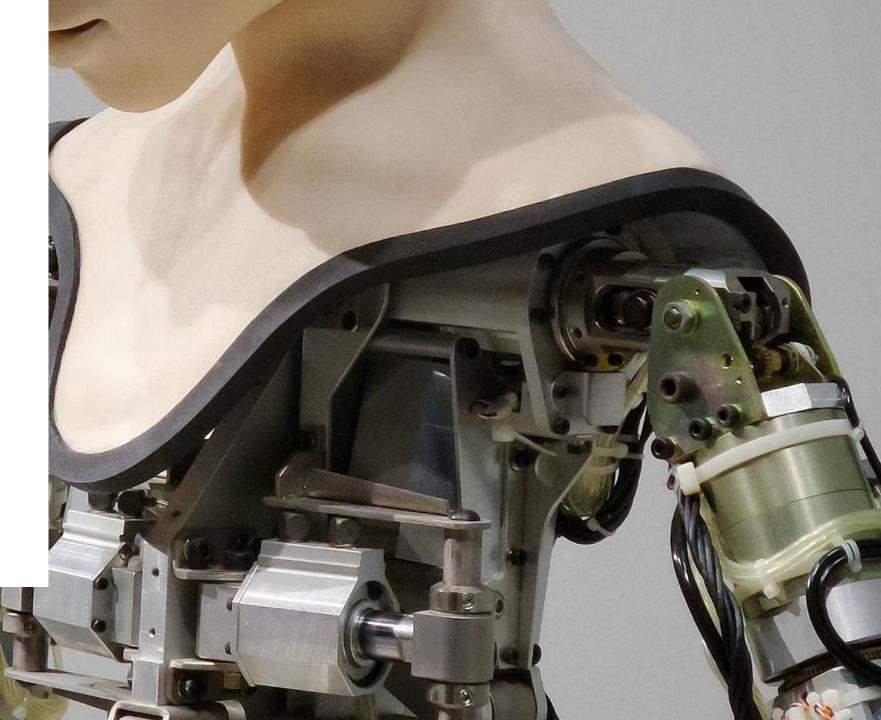
Linked in Dynamics 365







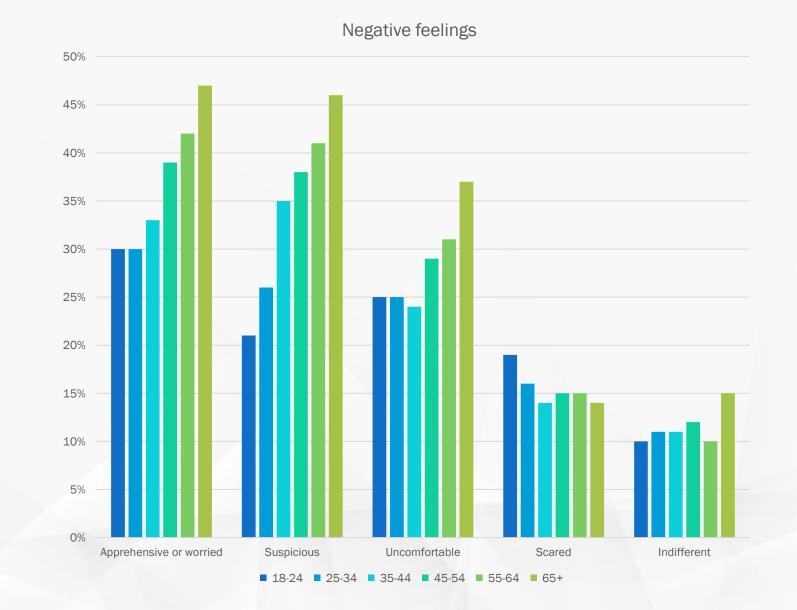
ADOPTION, UNDERSTANDING AND ENGAGEMENT WITH AI VARIES

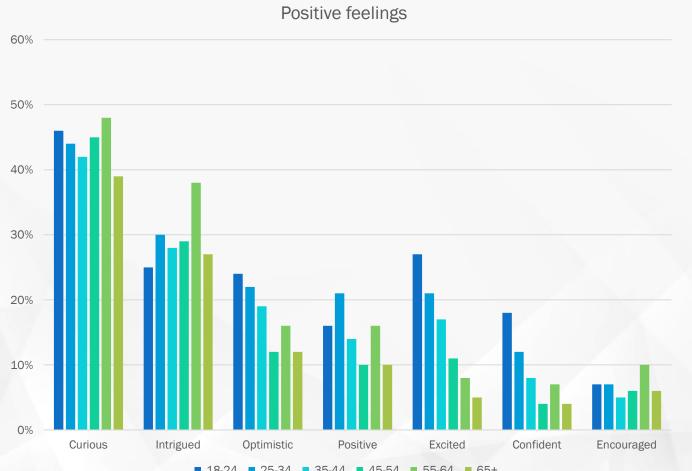


HOW DO WE FEEL ABOUT AI?



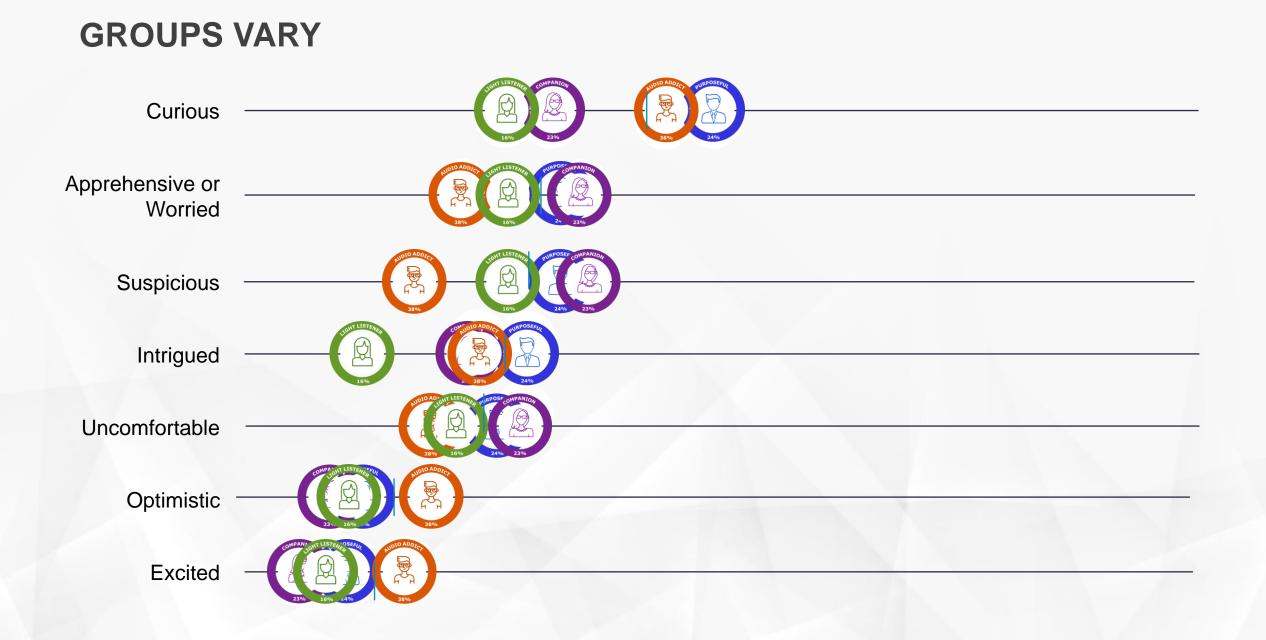
WORRIES, SUSPICION AND DISCOMFORT ASSOCIATED WITH AI INCREASE AS PEOPLE AGE

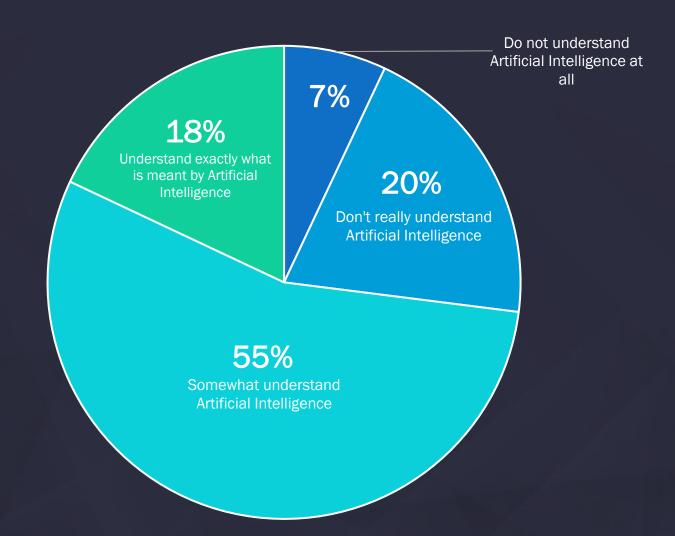




CURIOSITY IS HIGH ACROSS ALL AGE GROUPINGS – WITH GREATER **VARIATION IN OTHER POSITIVE EMOTIONS**

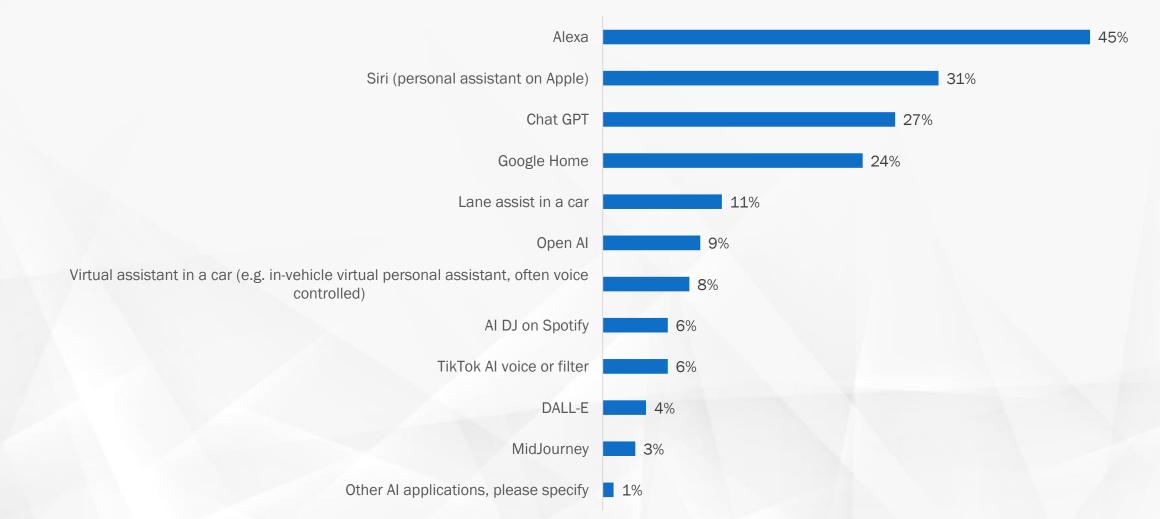
■ 18-24 ■ 25-34 ■ 35-44 ■ 45-54 ■ 55-64 ■ 65+

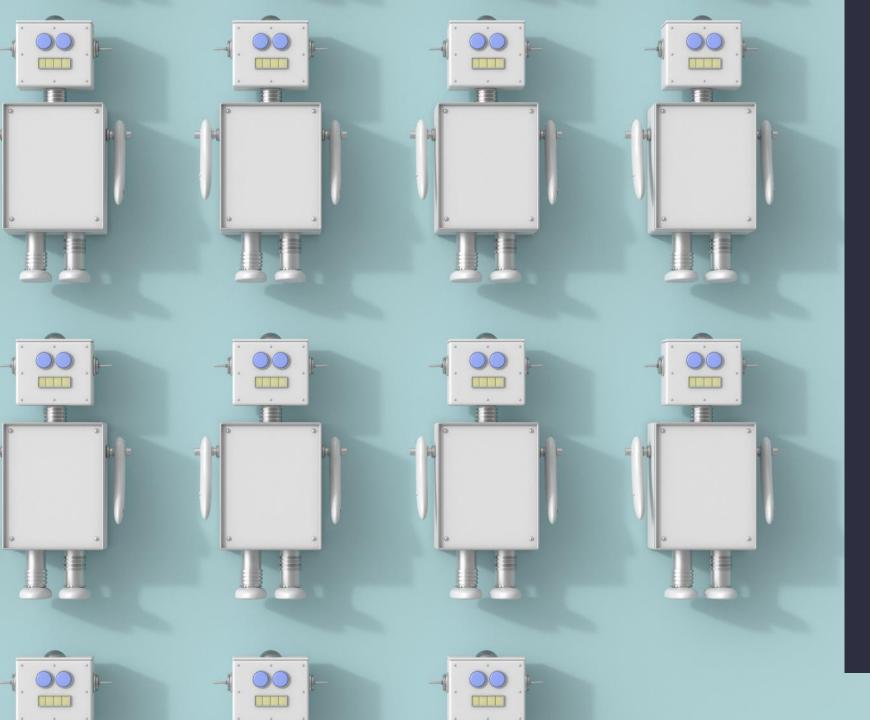




THE MAJORITY OF PEOPLE (73%) CLAIM TO HAVE SOME LEVEL OF UNDERSTANDING OF AI AND 1 IN 5 CLAIM TO KNOW EXACTLY WHAT IS MEANT BY AI.

ALEXA IS THE MOST COMMONLY USED APPLICATION OF AI, ALTHOUGH OVER A QUARTER HAVE TRIED CHAT GPT.





BUT 23% HAVE NEVER USED AN AI APPLICATIO N



WILL AI KILL THE RADIO STAR?

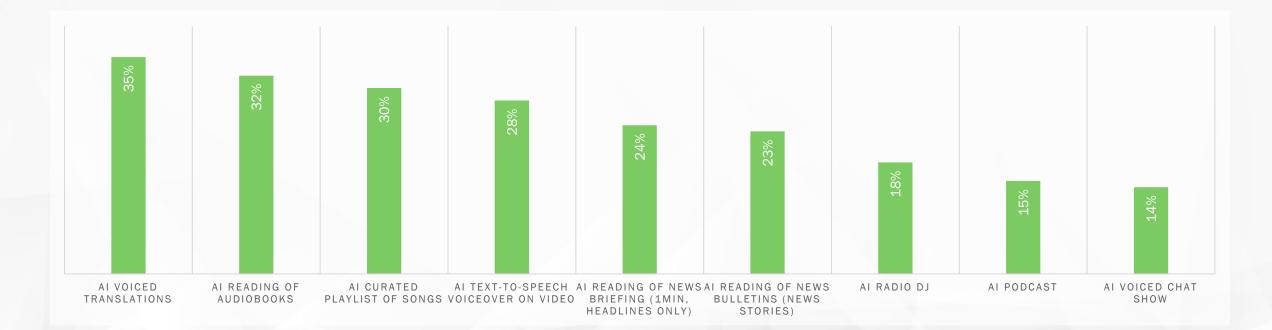
WE KNOW DIGITAL (AND PODCASTS) HAVEN'T

THE EXPERIMENT

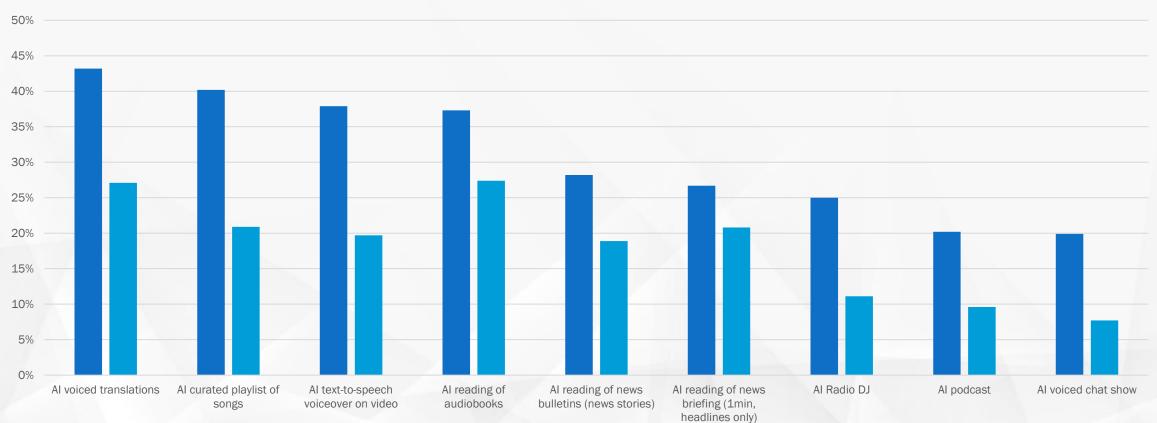
CAN PEOPLE DIFFERENTIATE BETWEEN REAL VOICES AND **AI?** $((i (\sum_{i \in \mathcal{I}} (i)))$

"..was it AI generated? Some of the voices felt very flat" "He did come across as a bit monotone looking back on it...having a radio station completely AI, I don't know if I'd pick up on it" "Whether we like it or not AI is going to be part of the world...I don't think it will capture the banter and rapport between people on Irish radio stations"

TRANSLATIONS ARE THE MOST POSITIVELY VIEWED APPLICATIONS OF AUDIO AI WHILE A SIGNIFICANT PROPORTION HAVE NEGATIVE ASSOCIATIONS WITH AN AI PODCAST OR CHAT SHOW.



POSITIVE ASSOCIATIONS WITH AI APPLICATIONS HAVE A STRONG AGE SKEW.



Net Positive

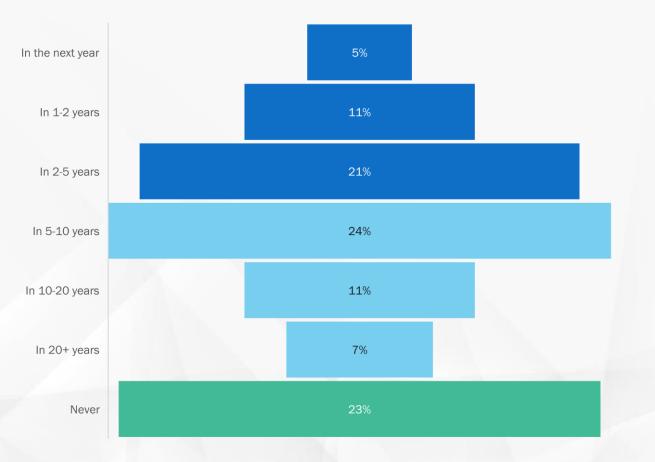
■Under 45 ■45+

AND OUR SEGMENTS HAVE A VERY MIXED VIEW OF AI APPLICATIONS.



NEARLY ¹/₄ DON'T BELIEVE THAT AI WILL BE ABLE TO REPLICATE HUMAN THINKING

... but 37% think AI will be able to replicate human thinking and/or behaviour in the next 5 years

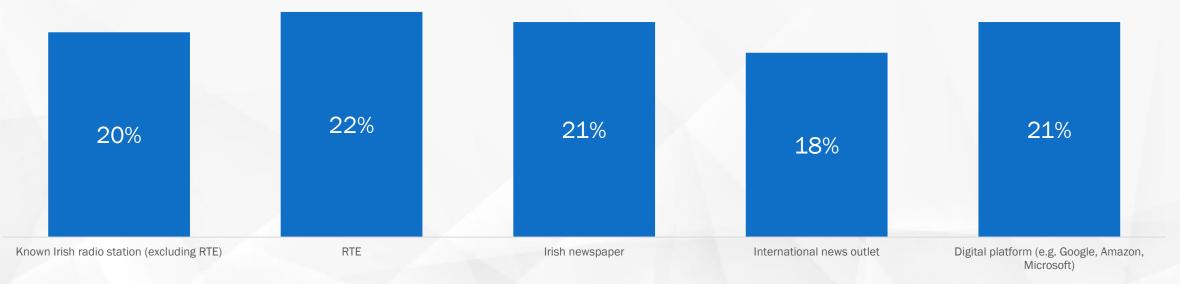


AI WILL PUT AN END TO WORK



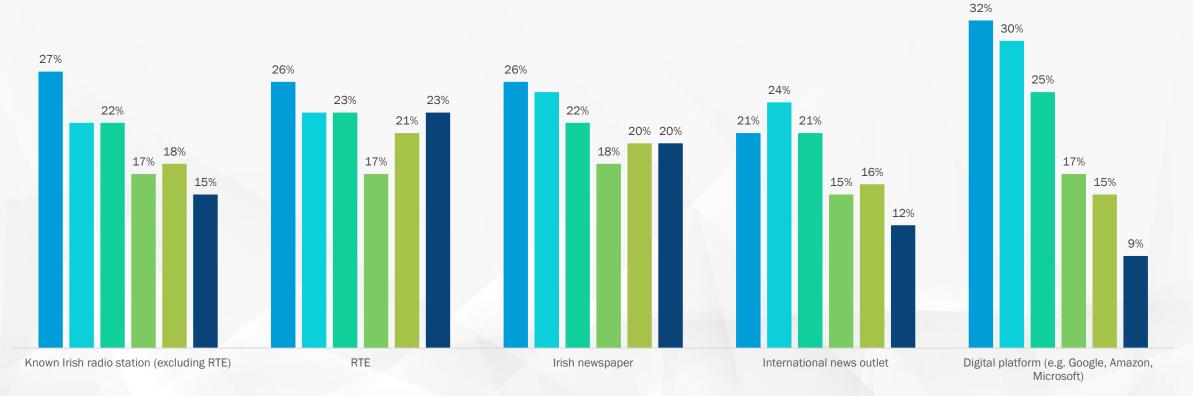


MORE LIKELY TO TRUST AI FROM IRISH MEDIA OWNERS & DIGITAL PLATFORMS



Total

YOUNGER PEOPLE MORE LIKELY TO TRUST AI COMING FROM DIGITAL PLATFORMS RATHER THAN MAINSTREAM MEDIA

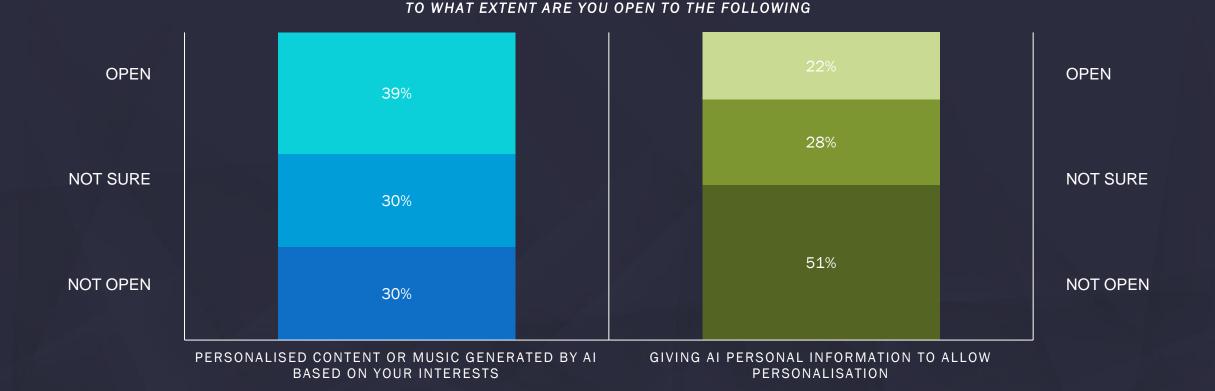


■ 18-24 ■ 25-34 ■ 35-44 ■ 45-54 ■ 55-64 ■ 65+



META TOOK DOWN 1.1BN FAKE **ACCOUNTS IN THE FIRST** SIXTH **MONTHS OF THIS YEAR**

THERE IS A DISCONNECT BETWEEN COMFORT WITH PERSONALISATION AND THE THOUGHT OF PROVIDING AI WITH PERSONAL DATA TO ALLOW IT



COMPLEX FEELINGS WHEN IT COMES TO PERSONALISED AUDIO SOLUTIONS

"Al is everywhere as far as I can see...I think we're using AI a lot more than we think we are...people will lose job because of it...but there are so many huge things coming down the line"

"I want to be the one that picks them [music genres]" "how far with the self-learning go? And what will it do?"

"great for data analysis...open to Al station...playlist pulling statistics from country or county"

"Privacy, but also I want to think my own thoughts and come up with my own solutions"



SO.....

HAS AI KILLED THE RADIO STAR?

SO.....

HAS AI KILLED THE RADIO STAR?

....AI HAS NOT KILLED THE RADIO STAR; INSTEAD, IT HAS TRANSFORMED THE INDUSTRY IN VARIOUS WAYS. AI AND AUTOMATION TECHNOLOGY HAVE BEEN INTEGRATED INTO RADIO BROADCASTING TO IMPROVE VARIOUS ASPECTS OF CONTENT PRODUCTION AND DISTRIBUTION...

.....SO, WHILE AI HAS CHANGED THE WAY RADIO OPERATES, IT HAS NOT "KILLED" THE MEDIUM. RADIO CONTINUES TO BE A POPULAR AND RELEVANT FORM OF ENTERTAINMENT AND COMMUNICATION, AND AI HAS PLAYED A ROLE IN HELPING IT ADAPT TO NEW TECHNOLOGIES AND AUDIENCE PREFERENCES.



Source - Chat GBT - Q - Has AI Killed the Radio Star?

RADIO RESILIENCE

E

A CAPTIVE AUDIENCE

LET ME ENTERTAIN YOU



THE AI OPPORTUNITY

AUDIENCE

- TRANSLATION
- DIVERSITY
- PERSONALISATION



PRODUCTS

- **EXTENSIONS**
- MICRO STATIONS
- **REFINEMENT AND EFFICIENCY**



QUESTIONS?

SOUND AFFECTS: WILL AI KILL THE RADIO STAR?



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